

## CAPABILITY STATEMENT

SMOI International is a professional development and knowledge management firm. We specialize in professional development training and facilitation, strategic planning, and workforce development research.

SMOI utilizes a variety of methods to deliver services including in interactive workshops, e-learning courses, webinars, and more.

## WHY SMOI?

- Forward thinking
- Actionable insights to engage workforce
- Insightful problem solving
- Research based solutions

## CORE CAPABILITIES

- Training
- Consulting
- Research

### PROFESSIONAL DEVELOPMENT TRAINING

Training Topics

- Focus, Productivity, and Organizational Skills
- Leadership, Talent Acquisition, and Turnover
- Soft Skills for Managers
- Cultivating the Next Generation of Leaders

### CONSULTING

- Strategic Planning
- SMART Goals
- Human Capital Development

### RESEARCH

- Employee Engagement Surveys
- Quantitative Data Analysis
- Research Project Management

## COMPANY DATA

Company Name: Live to Manage, LLC

DBA: SMOI International

Year Founded: 2013

State of Incorporation: Virginia

Corporation Type: LLC

Swam Certification Number: 708815

### North American Industry Classification System (NAICS)

611430 - Professional and Management Development Training

611710 - Educational Support Services

541618 - Consulting Services

541612 Human Resources Consulting

### Qualifications

Project Management Professional (PMP)  
Virginia Postgraduate Professional Teaching License

NIH Human Research Participants Certified (PHRP)

## PAST PERFORMANCE

Commercial

- Virginia Association Early Childhood Educators (VAAEYC)
- Southeast Rural Community Assistance Project (SERCAP)

Government

- Virginia Department of Rehabilitative Services
- Lynchburg City Schools (LCS)

## CONTACT INFORMATION

CEO: Marcia Bennett, Ph.D.

Phone: (571) 375-8835

Email address: smoiinternational@gmail.com

Website: www.smoiintl.com

Address: 5372 Bedford Terr Alexandria, VA 22309